2015

(3rd Semester)

COMMERCE

Paper: BC-309

(Business Economics)

Full Marks: 75

Time: 3 hours

(PART : B-DESCRIPTIVE)

(Marks: 50)

The figures in the margin indicate full marks for the questions

1. What do you mean by business economics?

Discuss the scope of business economics.

3+7=10

OR

- Explain the term 'production'. Distinguish between economic profit and accounting profit.
- 3. What is law of demand? Briefly describe the exceptions to the law of demand. 3+7=10

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(Turn Over)

OR

- **4.** What is demand forecasting? Describe the various methods of demand forecasting. 3+7=10
- 5. What do you mean by total utility and marginal utility? Explain the equilibrium of a consumer in terms of equimarginal principle.

4+6=10

OR

6. What is meant by indifference curve?

Discuss the properties of indifference curve.

3+7=10

7. Define fixed and variable costs. Why is the short-run average cost curve U-shaped?

5+5=10

OR

- 8. What do you mean by production function?
 Discuss the law of variable proportion with diagram.
 3+7=10
- Point out the essential differences between perfect competition and monopoly.

OR

10. What is monopolistic competition? Explain the characteristics of monopolistic competition. 4+6=10

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2015

(3rd Semester)

COMMERCE

Paper: BC-309

(Business Economics)

(PART : A-OBJECTIVE)

(Marks: 25)

The figures in the margin indicate full marks for the questions

SECTION—A

(Marks: 10)

- **1.** Choose the correct answer and put its code in the brackets provided: 1×10=10
 - (a) The study of business economics is
 - (i) external to the firm
 - (ii) internal to the firm
 - (iii) both internal and external to the firm
 - (iv) None of the above

| (b) When total utility increases, margina becomes | | | l utility | |
|---|-------|--|-----------|--|
| | (i) | positive | | |
| | (ii) | negative | | |
| | (iii) | constant | | |
| | (iv) | None of the above |] | |
| | | | | |
| (c) | The | indifference curve analysis is based of | on | |
| | (i) | ordinal utility analysis | | |
| | (ii) | cardinal utility analysis | | |
| | (iii) | marginal utility analysis | | |
| | (iv) | None of the above | l | |
| | | | | |
| (d) In complete enumeration method of deforecasting | | | mand | |
| | (i) | only a sample of potential use contacted | rs is | |
| | (ii) | sales representatives are contacted | | |
| | (iii) | almost all the potential users are conta | acted | |
| | (iv) | None of the above words and to and [| | |

| | (e) | The | shape of the average cost curve in short-run |
|-----|------|--------|--|
| | | (i) | U-shaped |
| | | (ii) | V-shaped of suborq faiting and (ii) 3x5=15. |
| | | (iii) | L-shaped bus nonudivelb Isilini and (iii) |
| | | (iv) | None of the above good and long long long long long long long long |
| | (f) | | fference curves |
| | | (i) | slope downward from left to right |
| | | (ii) | slope downward from right to left |
| | | (iii) | slope upward from left to right |
| | | (iv) | None of the above |
| | (g) | Law | of variable proportions is also known as |
| | | (i) | law of increasing returns |
| | | (ii) | law of constant returns |
| | | (iii) | law of diminishing returns |
| 0 | | (iv) | None of the above od and long [] |
| . (| 10/1 | 101/57 | |

| (h) | The | production function expresses | |
|-----|---|---|--|
| | (i) | the technological relationship between physical output and physical quantities of inputs | |
| | (ii) | the initial production and ultimate distribution | |
| | (iii) | the initial distribution and ultimate consumption | |
| | (iv) | Participante et l'acceptant de la company | |
| (i) | nopolistic competition refers to a form of eket where there are | | |
| | (i) | many firms selling homogeneous products | |
| | (ii) | a few firms selling homogeneous products | |
| | (iii) | many firms selling differentiated products | |
| 1 | (iv) | None of the above | |
| | | | |
| (j) | With which of the following is the concep marginal cost closely related? | | |
| | (i) | Variable cost | |
| | (ii) | Fixed cost | |
| | (iii) | Opportunity cost | |
| | (iv) | None of the above | |

SECTION—B

(*Marks* : 15)

- **2.** Write short notes on the following in not more than 5 sentences each: $3 \times 5 = 15$
 - (a) Concept of efficiency

(b) Quantitative technique of forecasting

(c) Equimarginal utility 100 bond lanians M (b)

(d) Marginal product

(e) Monopoly

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